



Quality health plans & benefits  
 Healthier living  
 Financial well-being  
 Intelligent solutions



## Save on your lab work with network lab benefits

### You can make sure you're using network labs

There's an easy way to save on out-of-pocket costs, and it's one you might not even think about. You can get lab work done at a network lab.

With your Aetna health plan you can save big on lab services at thousands of labs across the nation. Just make sure all your testing is done at a lab in the Aetna network.

Labs, doctors and other health care providers in the network agree to provide services at reduced rates for members. This helps you save.

### See how much you can save<sup>1</sup>

You pay a lot less when you use network labs. Here's an example:

	In-network independent lab	In-network hospital lab	Out-of-network lab
<b>Cost of lab tests*</b>	\$30	\$60	\$300
<b>Your copay percentage</b>	10%	10%	30%
<b>Your out-of-pocket cost</b>	\$3	\$6	\$90

\*These costs reflect an example of a routine lab test.

<sup>1</sup>Aetna Strategic Contract Manager, 2012. Based on a patient whose deductible has already been met. Dollar amounts are representative sample rates and do not reflect the rates for all providers in a particular category.

## Two ways to make sure you save

Every time you need lab work, ask your doctor:

### 1. Are you collecting my sample in the office?

Ask that it be sent to a participating lab.

### 2. Are you sending me to a lab for the testing?

Ask for a *lab requisition form to a network lab*. This lets you go to a lab in Aetna's network.

And it's always a good idea to call Member Services at the number on your member ID card. You can check to make sure the lab is in network.

## Find a network lab

Your doctor might not know which lab saves you the most money on lab work. But, as long as *you know* which labs are in network before you go, you can share this information with your doctor. Or call the Member Services number on your ID card to confirm.

Need a doctor? It's easy to find one.

- For Aetna members, you can go to [www.aetna.com](http://www.aetna.com) and click "Find a Doctor" to see our provider directory. You can also use the Member Payment Estimator tool to compare lab costs.

## For even more advantages

Quest Diagnostics®\*\* is our national preferred lab provider for Aetna members. Their labs offer many advantages.

**Convenience:** Visit Quest Diagnostics at [www.questdiagnostics.com](http://www.questdiagnostics.com) for appointment scheduling. This moves you to the front of the line when you arrive.

**Lower prices:** Lower your out-of-pocket costs, and put the savings where they belong — in your pocket.

**Nearby locations:** With thousands of locations nationwide, you can find one close to your job, home or doctor's office.

**Skilled staff:** Locations are staffed with professionals to help you with all your lab needs.

**Reminders:** You get email reminders to help you stay on top of your appointments.

Ask your doctor to use  
network labs.

You'll pay less.

\*Quest Diagnostics companies include the following affiliates: Mid America Clinical Laboratories; Solstas® Lab Partners; Sonora Quest Laboratories™; Athena®; Berkeley HeartLab, Inc.; Nichols Institute®; AmeriPath®; DermPath Diagnostics®; Associated Clinical Laboratories; Diagnostic Laboratory of Oklahoma®; and CompuNet Clinical Lab.

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